

PRESS RELEASE

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Kuala Lumpur Metro Group To Build Lexis Hibiscus 2 In Port Dickson

Port Dickson, 29 July 2019 – Kuala Lumpur Metro Group, in a joint venture with Menteri Besar Incorporated (Negeri Sembilan government investment arm) recently announced the development of its latest resort, Lexis Hibiscus 2, in an official signing ceremony, witnessed by YB Dato' Seri Anwar Ibrahim, Member of Parliament for Port Dickson.

Scheduled to open in 2024, the 5-star luxury resort which will be situated adjacent to Lexis Hibiscus in Port Dickson, has an estimated gross development value of RM 500 Million and will feature 760 rooms, comprising of 582 water villas and 178 sky pool villas. Just like the Lexis Hibiscus, each villa at the Lexis Hibiscus 2 will come with its own private dip pool for unsurpassed luxury and privacy.

"We are excited to once again partner with the Lexis Hotel Group for our latest iconic project, the Lexis Hibiscus 2. Leveraging on their expertise as a trend-setting hospitality company, coupled with strong local market knowledge, we believe Lexis Hibiscus 2 will emulate the success of Lexis Hibiscus, and is set to surpass Lexis Hibiscus' current positioning as the largest water homes development in the world," said Ybhg. Dato' Haji Mat Hassan Esa, Chairman of Kuala Lumpur Metro Group.

"Upon completion, Lexis Hibiscus 2 will bring in approximately 400,000 tourists annually to Port Dickson. If each tourist spends an average one night stay of RM600, this will generate tourist receipts of RM240 Million ringgit per annum and will benefit the local communities and enhance the international appeal as Port Dickson as a leading tourist destination.

The opening of Lexis Hibiscus 2 will strengthen the Lexis' brand's footprint in the seaside town of Port Dickson. We will work closely with the Malaysian government, with the aim to promote tourism in Port Dickson, for discerning leisure and business travellers from the FITs, tour series, corporate and MICE (Meetings, Events, Conventions and Exhibitions) segment, both locally and abroad", he added.

Speaking at the event, YAB Dato' Seri Haji Aminuddin Bin Harun, Chief Minister of Negeri Sembilan said, "Menteri Besar Incorporated was given a 20 percent stake in the Lexis Hibiscus 2 development, in return for 32 hectares of land."

"The state government also gains from the land premium paid by KL Metro Group, which will also pay 42 fishermen there who are affected by the project. Each fisherman would also receive RM1,000 a month for over five years," he explained.



To date, the Group and its successful properties - Lexis Port Dickson, Grand Lexis Port Dickson and Lexis Hibiscus Port Dickson have brought in 5.2 million tourists. Out of the 5.2 million tourists, half of them are foreign tourists from 156 countries worldwide. The Group aims to further attract more local and international guests, particularly in the Asia Pacific and Middle Eastern region, with Lexis Hibiscus 2, by providing them with its signature brand of hospitality and top-notch memorable experiences that will last a lifetime.

A key impact of this endeavour will also create many business and job opportunities. To illustrate, during the construction phase, approximately 2000 jobs will be created and a further 1000 jobs will be created during the resort management phase.

Lexis Hibiscus 2 will provide the finest in accommodation, dining and meetings in the state of Negeri Sembilan to discerning leisure and business travellers. Among its key facilities include: a sunken aquarium with built-in restaurant - the first of its kind in Malaysia, a musical fountain, a Grand Ballroom - the largest ballroom in Negeri Sembilan to accommodate 2000 persons, and the Hibiscus Walk - a unique outdoor shopping and dining destination featuring rows of "street food" style stalls offering authentic Malaysian cuisine.

Located about an hour's drive from Kuala Lumpur International Airport (KLIA) or Kuala Lumpur city centre, and nestled along Pasir Panjang beach, Lexis Hibiscus 2 Port Dickson sprawls into the Straits of Malacca and will resemble the national flower of Malaysia.

The resort will be managed by the Lexis Hotel Group, who has won several accolades from reputable bodies including the prestigious World Luxury Hotel Awards, Haute Grandeur Global Hotel Awards, PATWA International Travel Awards, Business Television India (BTVI), BrandLaureate Best Brands Awards, Hospitality Asia Platinum Awards (HAPA), Asia's Best Employer Brand Awards and Top 10 of Asia, just to name a few.

In addition, its current signature property, Lexis Hibiscus Port Dickson is the proud record holder of two Guinness World Records for achieving "The most swimming pools in a resort" and "The most overwater villas in a single resort". Once completed, Lexis Hibiscus 2 will have taken over the record.



Key Facts

Lexis Hibiscus 2 Port Dickson

- Resort comprises 760 rooms 582 water villas (on stilts) and 178 sky pool villas (highrise)
- Average size of units: 800 sq ft to 1000 sq ft
- Average sale price: RM 600,000 to RM 700,000
- Unique features:
 - Each villa comes with a private dip pool
 - Sunken aquarium with built-in restaurant (first of its kind in Malaysia)
 - Musical fountain
- Full resort facilities and services including:
 - Grand ballroom (largest in state of Negeri Sembilan to accommodate 2000 persons)
 - Meeting rooms customised for all occasions
 - A wide variety of dining options including intercontinental, Japanese and Chinese cuisine
 - Hibiscus Walk: a unique outdoor shopping and dining destination featuring rows of "street food" style stalls offering authentic Malaysian cuisine
 - Helipad
 - Jetty
 - Gym, sauna and spa
 - Water sports and beach activities
 - Lobby lounge and concierge
 - Souvenir shop
- Project commencement: late 2020
- Project completion: 2024
- Estimated project GDV: RM 500 Million
- Target market: local and overseas (with a key focus in the Asia Pacific region & Middle East)

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About Kuala Lumpur Metro Group

Founded in 1996, Kuala Lumpur Metro Group is a trusted and respected property developer that specializes mainly on high-end property and hotel developments besides housing and other commercial projects. Its notable landmark projects include Lexis Suites Penang, Grand Lexis and Lexis Hibiscus that are truly a reflection of quality, creativity, luxury and sustainability, while building itself a strong brand equity "KL Metro". In spirit of its motto "strive for innovation and excellence", KL Metro Group continues to implement positive growth strategies and consummate a global outlook. It is firmly committed to ensuring highest standard of integrity and professionalism; and creating value for its stakeholders which include employees, customers, shareholders and the communities it serves.

About Lexis Hotel Group

Lexis Hotel Group provides discerning leisure and business guests with practical and luxurious accommodations across various properties in Malaysia. It is steadfast in offering professional management services for hotels and resorts, and has successfully built a strong, profitable and visible premier niche brand in the hospitality industry especially in managing award-winning unique water chalets as well as pool villas. The brand currently manages four properties, namely Lexis, Grand Lexis and Lexis Hibiscus, all located in Port Dickson, as well as Lexis Suites Penang, situated at the Pearl of the Orient.

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For Media enquiries, please contact:

SARAH LEE

Public Relations Consultant Phone: +603 2082 0333 Fax: 03 2082 0222

E-mail: sarahlee@lexis.my