THE BOULEVARD A ST GILES HOTELS ASSISTANT SALES MANAGER

Location: Kuala Lumpur, MalaysiaPosting Date: February 6th 2020Closing Date: March 15th 2020

Employment Type : Full-time **Job Number** : SBLV/20/SM-2

Key Tasks:

- Implements all sales action plans related to his/her market areas as outlined in the Marketing Plan
- Establishes and maintains flies on major actives accounts within his/her market areas
- Identify opportunities to value-add services to increase sales profitability
- Maintains a high level of exposure for the Hotel in major market areas through direct sales solicitation, telephone, email contacts and written communications.

Job Requirements:

- Minimum 1 year relevant work experience in similar capacity or 2 year experience in hotel sales
- Good knowledge of clientele base in corporate and/or wholesale segment
- Minimum SPM or diploma in hospitality
- Good communicator with good command of written and spoken English

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