

At Encore, we blend creativity and innovative technology for an inspiring experience. Our highly trained professionals are passionate about delivering exceptional experiences to help you tell your story. With a focus on every aspect of your event, from planning to execution, we'll bring your vision to life.

Encore Event Infrastructure Services follows industry standards such as OSHA, ANSI and ESTA. Accurate technical information for all event infrastructure items must be provided 21-days in advance to allow Encore the best possible opportunity to ensure your event's success.

Popular Packages

> Meeting Room Projector Pkg	\$650
> Podium Microphone - House Sound	\$400
> Post-It Flip Chart Package	\$90
> Power Strip and Extension Package	\$57
> Projector Support Package	\$245

Audio

> Analog Mixer 12 - 23 Ch	\$195
> Presidential Microphone	\$90
> Wireless Microphone	\$220

Scenic

> Drape Per Foot starting at	\$21
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Shared Bandwidth

> Simple Wi-Fi Internet - Up to 3Mbps per User	\$16
> Simple Wi-Fi - Up to 3Mbps (25/User)	\$16
> Simple Wi-Fi - Up to 3Mbps (26-50/User)	\$13
> Simple Wi-Fi - Up to 3Mbps (51-100/User)	\$11
> Simple Wired Internet Connection - Up to 3Mbps	\$175
> Superior Wi-Fi Internet - Up to 5Mbps per User	\$23
> Superior Wired Internet Connection - Up to 5Mbps	\$205

Small Meeting

> Conference Speaker Phone	\$175
> Laptop Computer	\$275

Video

> Logitech MeetUp w/ Laptop	\$716
> Logitech Rally Plus w/ Laptop	\$1,150
> Monitor - 50"-59"	\$555
> Monitor - 70"-79"	\$1,060
> Tripod Screen Medium	\$100

Lighting

> LED Accent Light Package	\$855
> LED Wash Light	\$75

Labor Rates

> Labor starting at	\$99/hr
> Dedicated In-Room Operator (General)	\$116/hr

Pricing is in effect as of January 1, 2025 and is subject to change without notice. Price List is based on Daily Rental Rate. All Encore solutions may be subject to our property's standard service fee and all rates are subject to applicable sales tax. Ask your representative for full details regarding labor rates, which can vary based on complexity and time of operation, and services charges that may apply. ©2025 Encore Global LP or its subsidiaries. Proprietary and Confidential Information.

The Townsend Hotel

100 Townsend Street, Birmingham, MI 48009

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THE TOWNSEND HOTEL