THE BOULEVARD A ST GILES HOTELS SALES MANAGER

Location: Kuala Lumpur, MalaysiaPosting Date: February 6th 2020Closing Date: March 15th 2020

Employment Type : Full-time **Job Number** : SBLV/20/SM-1

Key Tasks:

- Develop effective sales strategies to retain and secure new accounts
- Identify opportunities to value-add services to increase sales profitability
- Demonstrate and employ effective selling skills to achieve sales targets in designated account base

Job Requirements:

- Minimum 1 year relevant work experience in similar capacity or 2 year experience in hotel sales
- Good knowledge of clientele base in corporate and/or wholesale segment
- Minimum SPM or diploma in hospitality
- Good communicator with good command of written and spoken English

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